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NEWSLETTER

I started Molimerx in August of 1978 so this is the eighth time that I have had the pleasure of wishing our customers a Merry Christmas. I do so this year with no less enthusiasm but, I suspect, considerably more weariness. Most of you will remember the gusto with which we all got involved in the microcomputer revolution in those days. The joy of actually finding out what information was held at which address - and the miserliness with which we held onto that information! Now its all business and nowhere near as much fun. The first microcomputer I owned, boasted - and I mean really boasted - 1K of memory, which one had to program with toggle switches for each bit. Now 256K is considered small. Never mind, Christmas has not changed - at least not much! - so have an enjoyable holiday and a Prosperous New Year.

I got ticked off (very nicely) by Tandy after the last Newsletter. And quite correctly too. I was not aware of their new 1000EX as a competitor to the Amstrad PC. This machine will be in the stores by now. It is compatible with one drive and 256K RAM. It sells for five hundred pounds plus VAT which I think is a touch over the Amstrad but comes with Personal Deskmate software. It would certainly be worth checking out if you are thinking of entering the land of compatibles which, rightly or wrongly, is where it is all at. As our IBM software will work on compatibles you would'nt even have to change your software supplier! Tandy are also introducing a range of business software for the 1000EX, I think that it is the Sage line. We have our own line for compatibles - Sales Ledger, Invoicing, Purchase, Stock and so on. So I guess we are in competition on those. But additionally we have utilities, word processors and so on. Its rather interesting really. When Tandy started with the Model I they had very little software and we supported them - maybe we have come full circle!

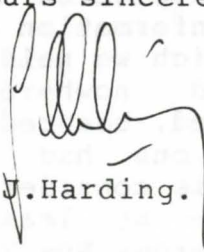
Cross-Zap which I described in the last Newsletter is now shipping. It is an excellent program from Mike Gingell of HyperCross and HyperZap fame. It is also the only program that I know of which enables you to zap TRSDOS-like DOSes and MS-DOS, plus transport between the two. It also "translates" Basic programs on the fly automatically. Fair makes the mind boggle! Mike was over from the States visiting last week and gave us the provisional manual then. This is full of useful information on the construction of both types of disks, so if a Tandy disk gets corrupted and you no longer own the machine it was written on, you still stand a good chance of repairing it.

Traditionally, we have always had some sort of sale at Christmas time and this year will be no exception. The 20% discount on regular stock is still on. Added to which the "V and

X" sale is still operative, although a few of the items are all gone - try and give us some alternatives when you order. In addition a new sheet is enclosed of disk games. We can supply tape versions (assuming they exist, see Catalogue) but purchasers are entirely on their own. We no longer have the staff or facilities to answer questions on tape programs. Invariably -and that means without exception- problems arise by way of bad loads of one sort or another, our Masters and duplicating equipment have not changed! So order a tape at the disk sale price if you wish - but be warned!

Once again - a Very Merry Christmas to you all!

Yours sincerely,

A handwritten signature in black ink, appearing to be 'A.J. Harding', written in a cursive style. The signature is positioned above the printed name.

A.J. Harding.